### KEY CLUB

## 2023 Key Club dues adjustment proposal

### **WHAT YOU NEED TO KNOW**

The Key Club International Board of Trustees recommends increasing annual dues from the current amount of US\$7 to US\$10. This proposal will be voted on at the 2023 Key Club convention.

Each additional US\$1 in revenue will generate at least US\$200,000 that can be used to grow Key Club and rebuild reserves that were lost during the COVID-19 pandemic.

#### Why do we need a dues adjustment?





Dues have not increased since 2014 when Key Club had 268,892 members and brought in revenue of \$1.9 million. In 2022, coming out of two years of the pandemic, Key Club had 64,319 fewer members and had lost nearly half a million dollars in revenue.





Our membership is recovering, but it's going to take time to reach the pre-pandemic levels. Meanwhile, the loss of revenue has hurt Key Club's ability to address future challenges.





Currently, 15 percent of U.S. high schools — about 4,000 out of 27,000 — have a Key Club. We know how great our organization is and we want to grow. But we need the resources to make sure as many students as possible have access to Key Club.

# How could we potentially use the additional dues revenue?\*

- 1 Rebuild our reserves so we are prepared to face future challenges and to ensure the health of the organization.
- 2 Invest in technology that will enhance our ability to serve members, advisors and clubs now and in the future.
- **Develop and enhance** the growth of new and existing clubs by strengthening resources and creating new programs and opportunities.

#### What has been done to cut cost?

Since 2017, Key Club has:



Reduced staffing expenses by US\$150,000.



Cut travel costs by US\$63,000.



Saved <u>US\$150,000</u> by moving more materials online to reduce printing/mailing costs.

\*These are possible options recommended by staff at this time; all final budget decisions are made by the Kiwanis Youth Programs Board of Directors.